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Government Procurement Changes under Presidential Regulation No. 46 of 2025

Updating bid governance, contract readiness, performance controls, and challenge strategy

EXECUTIVE SUMMARY

The 2025 amendment to Indonesia's government procurement framework requires suppliers and institutions to review current procedures, documentation, electronic processes, qualification, contract administration, and dispute-readiness controls.

1. Background, Scope, and Strategic Significance

Regulatory compliance should be translated into assigned controls, documented evidence, reporting calendars, and escalation triggers. A licence or filing is most useful when the underlying operation remains consistent with the facts represented to the authority.

Government Procurement Changes under Presidential Regulation No. 46 of 2025 should be approached as a connected legal, factual, and decision-making problem. In the public procurement context, the quality of the final position depends on whether the governing instruments, authority records, chronology, correspondence, operational facts, and available remedies are reviewed together. A conclusion reached from one document or one legal provision may overlook qualifications, implementing rules, later conduct, or evidence that changes the practical assessment.

This publication therefore focuses on the sequence of analysis rather than offering a universal answer. The first task is to define the relevant person, company, asset, permit, transaction, or government action. The second is to identify the legal source and the institution or contractual actor with authority. The third is to test the position against contemporaneous records and the procedure that governs any filing, objection, response, negotiation, investigation, or claim.

For regulatory matters, formal approval and continuing compliance must be considered separately. A licence, registration, certificate, filing, or system status does not by itself prove that the activity continues to satisfy its conditions. Compliance should be translated into named control owners, source evidence, monitoring intervals, reporting calendars, change-management triggers, and escalation routes. This makes the regulatory position capable of being demonstrated during inspection, renewal, financing, transaction due diligence, or enforcement.

The analysis is current as at 2 August 2026. The application of any law, regulation, court decision, administrative practice, or contractual provision depends on the specific facts and may change after publication.

2. Legal and Regulatory Framework

The principal authorities identified for this topic are listed below. They should be read together with any implementing measures, sector-specific instruments, later amendments, binding court decisions, official guidance, contractual provisions, corporate instruments, and transitional rules applicable to the matter. The legal hierarchy and the date on which an instrument became effective may be decisive.

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- Presidential Regulation No. 46 of 2025

Before relying on an authority, confirm that it applies to the relevant person, entity, activity, asset, transaction, location, procedural stage, and period. Where an official system or institution maintains the operative record, the record should be verified rather than inferred from an earlier submission. The scope of any discretion, appeal, objection, cure, or review mechanism should also be mapped.

3. Detailed Analysis of the Core Issues

3.1 Participation should be supported by accurate qualification

This issue defines the legal scope of the assessment. Counsel should identify who holds the relevant right, duty, power, or exposure; the instrument from which it arises; and any limits on authority. The review should distinguish legal form from actual conduct and should record inconsistencies rather than silently choosing one version. Authority can depend on legislation, implementing rules, constitutional documents, delegations, contracts, licences, resolutions, or an institution's procedural mandate.

For Government Procurement Changes under Presidential Regulation No. 46 of 2025, this point should be converted into a compliance control: a responsible owner, required evidence, review frequency, system or filing dependency, approval threshold, and escalation trigger. Management should be able to demonstrate both the formal regulatory status and the operational facts supporting that status.

3.2 Bid instructions

The point must be tested against contemporaneous evidence. Useful material may include executed documents, official records, system data, correspondence, meeting minutes, reports, financial entries, technical records, witness knowledge, and proof of delivery or submission. The legal team should identify the source, custodian, date, completeness, and reliability of each record. Missing records and later-created summaries should be labelled so that decision-makers understand the evidentiary limits.

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3.3 Clarifications and objections should be factual

Procedure and timing are central. The applicable framework may prescribe a form, authorised signatory, service method, supporting document, cure opportunity, objection route, hearing sequence, or deadline. A substantively reasonable position may still be weakened by using the wrong forum or failing to preserve a procedural step. A calendar should distinguish statutory deadlines, contractual deadlines, internal approval dates, and practical milestones for collecting evidence and preparing submissions.

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3.4 Contract performance requires disciplined notices

The operational consequences should be assessed before a position is implemented. Legal exposure can affect cash flow, licences, financing, contractual performance, insurance, governance, personnel, public statements, and relationships with authorities or counterparties. Scenario analysis should compare immediate action, conditional action, negotiated adjustment, and preservation of the status quo. Each scenario should state its assumptions, dependencies, reversible steps, and indicators that would require escalation.

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3.5 Integrity

The position should anticipate how an authority, court, counterparty, shareholder, complainant, or other stakeholder may respond. That includes testing the strongest counterargument, not only confirming the preferred interpretation. Communications should be accurate, proportionate, and consistent across legal submissions, corporate records, regulatory filings, and operational instructions. Where uncertainty remains, the decision record should explain the chosen risk tolerance and the safeguards applied.

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4. Risk and Evidence Matrix

The matrix is an initial organising tool. It should be replaced or supplemented by a matter-specific chronology, document index, authority map, issue list, and risk register once the relevant records have been reviewed.

ISSUE	KEY EVIDENCE	RISK IF UNMANAGED	IMMEDIATE CONTROL
Participation should be supported by accurate qualification	Licences, registrations, corporate data, and delegated authority	Regulatory status not matching the actual activity	Confirm scope, authority, and controlling instruments.
Bid instructions	Source records, system extracts, technical reports, and submissions	Inability to demonstrate compliance during supervision	Issue preservation instructions and build an evidence index.
Clarifications and objections should be factual	Approval dates, reporting calendars, receipts, and regulator notices	Late or defective filing, renewal, objection, or response	Create a procedural map with verified dates and owners.
Contract performance requires disciplined notices	Operational data, inspection findings, incidents, and remediation logs	Operational disruption, sanction, transaction, or financing exposure	Quantify scenarios and assign continuity safeguards.
Integrity	Management review, corrective action, and change-control records	Recurring gaps because ownership and escalation are unclear	Test counterarguments and approve a communication protocol.

5. Recommended Action Plan

5.1 Update procurement policies and bid-approval checklists.

Begin by defining ownership of the task, the decision required, and the documents that must be available. Record any assumptions and gaps so that later reviewers can distinguish confirmed facts from matters still under investigation. The output should be a controlled work product with a clear approval path, not an informal collection of opinions.

5.2 Verify qualification data and ownership disclosures before submission.

The work should reconcile legal requirements with the organisation's actual process and systems. Where records conflict, identify the source of truth, the person responsible for correction, and whether a notification, amendment, reservation of rights, or other protective step is required before the inconsistency becomes material.

5.3 Use a controlled clarification and communication protocol.

Timing should be planned backwards from the external deadline or business decision. Allow time for authority checks, document collection, technical or financial input, internal review, translation where relevant, authorised signature, submission, and proof of delivery. Contingency time is important where portals or third parties are involved.

5.4 Maintain a complete procurement and contract-administration file.

Implementation should be proportionate to the assessed exposure. Immediate measures should prevent further harm and preserve options; longer-term measures should address root cause, ownership, training, monitoring, and recurrence. Remediation should be accurate and should not overwrite the historical record needed for advice or proceedings.

5.5 Escalate deviations, variations, delays, and integrity concerns early.

The final position should be communicated only through approved channels. Management should know which developments require board, insurer, lender, regulator, counterparty, employee, or public disclosure. After the decision, the team should monitor new evidence and legal developments and adjust the plan when its assumptions no longer hold.

6. Decision Framework

IMMEDIATE CONTROL	Preserve the relevant record, identify the decision-maker and authority, confirm procedural deadlines, and prevent avoidable escalation while the facts are verified.
LEGAL ASSESSMENT	Map the verified facts and documents against the applicable legal framework, contractual position, regulatory expectations, and realistic exposure scenarios.
STRATEGIC EXECUTION	Select a proportionate course of action, define approval and communication protocols, document implementation, and revisit the strategy as new evidence or legal developments emerge.

6.1 Questions for Decision-Makers

- What precise decision, right, obligation, or exposure is being assessed in relation to government procurement changes under presidential regulation no. 46 of 2025?
- Which law, regulation, contract, licence, corporate instrument, or official decision controls the issue?
- Which facts are verified by contemporaneous evidence, and which remain assumptions or disputed allegations?
- What procedural step or deadline could determine whether a right, defence, approval, or remedy remains available?
- What operational, financial, governance, regulatory, and reputation consequences arise under each realistic scenario?
- Who is authorised to approve the strategy, communicate externally, implement controls, and monitor later developments?

7. DRP Perspective and Conclusion

For Government Procurement Changes under Presidential Regulation No. 46 of 2025, compliance should be demonstrable in both records and operations. The most useful control environment links each obligation to a responsible owner, reliable source evidence, a review date, an escalation threshold, and a documented response when facts change or an exception occurs.

Periodic review is important because legislation, system requirements, regulator practice, ownership, business activities, and operational conditions may change. This note should therefore be used as a starting framework for a current, fact-specific assessment rather than as a substitute for confirmation with the relevant authority or professional adviser.

8. Key Authorities and Official Sources

- Presidential Regulation No. 46 of 2025: <https://peraturan.bpk.go.id/Details/318647/perpres->

IMPORTANT NOTICE

This publication provides general information and does not constitute legal advice, a legal opinion, or a guarantee of any result. It does not create an advocate-client relationship. Specific advice should be obtained after review of the relevant facts, documents, authorities, deadlines, conflicts, and engagement terms.